Letter from the President

2019 Has Arrived

2019 has arrived and I hope that during the holidays everyone was able to have an enjoyable and relaxing time spending it with family and friends. Our monthly dinner meetings resume January 9th and will continue through June. Our first presenter is Randy Daniels, who is the Western U.S. Business Development Manager for Fox Blocks. He will be presenting on Insulated Concrete Forms (ICF). Fox Blocks is a division of Airlite Plastics Corporation, which was started in 2008 and is now the leading manufacturer of insulated concrete forms. Learn how this green product can be used as a “stay in place” wall form that also has insulating value. He will discuss their applications, ease of installation, speed and pricing. In February, Steve Heller of M.H. Powell & Company will be discussing expansion joint covers and how they have evolved through the years.

I want to make everyone aware of some of the changes at ASPE National which are effective starting January 1, 2019. Both our membership and CPE dues are now due yearly based on the calendar year and are due in December. The required PDU’s are now 24 per year, reduced from 30. PDU’s earned in a calendar year do not carry over into subsequent years. At our dinner meetings check-in table, make sure you sign-in; as the sign-in sheet is sent to National and attendees PDU’s are entered automatically into your journal. You can still manually enter any other PDU’s earned. Our membership directory will be delivered during the winter. National has successfully moved our organization’s incorporation from California to Delaware. Our magazine, Estimating Today is to be issued 6 times per year. The 10th Edition of the Standards Estimating Edition is now available.

The next Northwest Southwest Spring Regional meeting will be held in Denver on the 8th and 9th of March. Friday will be an Estimating Academy and will start at 10:00 am. Speaker presentations will be in the morning, lunch and then in the afternoon will be a bid day simulation. Saturday, will be ASPE business starting at 9:00 am with the meeting to finish at 1:00 pm.

The Estimators Summit will be held in Kansas City June 19th through 22nd. Wednesday is Event Registration and Welcome Reception. Thursday is Tech Day and includes presentations on: Historical Data and Knowing What You Have; Subcontractor Interview Training; Technical Proposal Writing; Presenting the Proposal and Scope Quality & Budget Alignment. Friday is Professional Development Day where recruiting, ethics, litigation, building teams and more will be discussed. Saturday is Society Business Day where chapter development and State of the Society presentations will conclude the Summit.

I want to thank everyone who has presented ideas for upcoming programs. We are currently evaluating them and will be trying to arrange for speakers in the upcoming meetings. For anyone new to our meetings you will find 3” x 5” cards and we encourage you to write down your ideas for dinner programs. Our objective is to make our meetings relevant for what will help all of us be better and more informed estimators.

For those that attended the November meeting, we gave out our new Orange County ASPE Chapter 3 7-in-1 pens. If you did not get one in November, make sure you pick one up in January.

Kevin Murphy, CPE.
ASPE Chapter 3 President
ASPE CHAPTER 3: OBJECTIVE:

The object of this Chapter is to further the recognition of construction estimating as a professional field of endeavor.

We wish to promote education and contribute to the betterment of the construction industry.

We observe and promote ethical standards of conduct.

This Chapter contribute to the establishment and publication of standard construction estimating practices.

We want to promote the certification program by which professionalism to construction estimating and adherence to these standards is recognized.

Upcoming Programs in 2019:

**January 9:** “Insulated Concrete Forms” by Randy Daniels of Fox Blocks.

**February 13:** “Expansion joint covers” by Steve Heller of M.H. Powell & Company.

**March 8, 9:** Regional Meeting Northwest/Southwest Region in Denver, CO.

**June 19-22:** Estimators Summit in Kansas City.

Board of Directors [2018/2019]:

- **President:** Kevin Murphy CPE
- **Vice President:** Open
- **Past President:** Ron Svarc LCPE
- **Secretary:** Bryon Barker
- **Treasurer:** Asoka Sellahewa CPE

Committees:

- Tom Smithson (Dinner meetings & speakers)
- Wil Beukman (Newsletter)

ASPE Member Meeting

Please RSVP by the Wednesday before each meeting so we are sure to have enough food and place settings.

Registration is available at [www.aspe-oc3.org](http://www.aspe-oc3.org). Click away and make sure you select your dinner choice. On-line payment is now available!

Cost is $45 if RSVP and pay before the deadline and $50 if you don’t.

The Chapter has to cover the cost of the meals that we confirm.

“Professional Estimators and those in training shall safeguard and keep in confidence all knowledge of the business affairs and technical procedures of an employer or client”

- Canon # 4