President’s Message

June 3, 2020

A message from your president

I hope that all of you and your families are safe and doing well with COVID 19 quarantine, and that many of you are slowly returning to your lives before this epidemic occurred in March.

Since the California mandated lockdown, the Chapter held it’s first virtual Zoom “Dinner Meeting” on May 13th. We are planning to have our next Zoom meeting on Wednesday June 10th. David & Jenna from Pacific Plumbing will be discussing COVID 19 and how this virus is impacting their plumbing business and industry. Look for the upcoming flier for more details.

The June meeting will be our last meeting for the season. We will be taking a break during the summertime and will resume in September. Hopefully, by then we can all meet again in person at the Ayers Hotel in Costa Mesa. For all future meetings, we are planning to link anyone who cannot attend personally with the Zoom App. By having future Zoom meetings, we can invite other ASPE chapters, members and other individual colleagues that each of you may know.

In August, we will be having a workshop meeting to discuss and plan for upcoming meetings & events for the September 2020 thru June 2021 cycle. All members are invited to attend and if anyone wants to volunteer to become a board member or possibly an officer, everyone is welcome. We will also try to link the meet live meeting onto Zoom. We will keep you posted.

Our Chapter nomination & elections are coming up this summer and if anyone would like to participate as a board member or as an officer, please let me know and we will put you on the ballot.

I hope that everyone has a safe, healthy and productive June, and I look forward to seeing everyone at the next virtual Zoom meeting!

Best Regards,
Dan Schottlander, CPE  ASPE Chapter 3 President.

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“Professional Estimators and those in training shall conduct themselves with integrity at all times and not knowingly or willingly enter into agreements that violate the laws of the USA or the states in which they practice. They shall establish guidelines for setting forth prices and receiving quotations that are fair and equitable to all parties”

- Canon # 5
The NW / SW Regional Meeting was held on May 23, 2020 via Zoom.

The 09:00 am start went relative smooth and old friends connected and enthusiastic greetings were exchanged.

At 8:30 Josh Crooker-Flint, CPE kicked off with an enlightening presentation on “Generations in the Workplace” It’s happened! Millennials have overtaken the Baby boomers as the most numerous in the workplace. Not only that, Baby boomers have fallen to third behind Generation X - And the Centennials are coming!

There is no place to hide. Management need to understand the characteristics of the Generations and respect and manage them. Millennials are flooding into management positions, partly because Gen-X are relative small in numbers. Help them understand you by understanding them.

The second session was “A look at the Ethics of the ASPE” - presented by Ray Baker, CPE, DBIA, CPC. Ray shared his understanding of the 9 Canons. Perhaps necessary but definitely less exciting.

After lunch break Larry Lucero, CPE (SW Governor) and Stacie Flynn (NW Governor) conducted the business session in which the Chapter issues were discussed in a general and informal trend. Some of the talking points were:

- The Annual Summit is postponed for 1 year.
- Annual Chapter elections need to be held.
- Cinder McDonald fielded questions on registration etc.

The informative meeting wrapped up before 3pm.

Article by Wil Beukman, CPE

**Northwest / Southwest Regional Meeting**

**Upcoming Programs in 2020:**

**June 10:** Virtual Zoom meeting: - David and Jenna Zech from Pacific Plumbing

**September 9:** TBD

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**Board of Directors**

**[2019/2020]:**

- **President:** Dan Schottlander CPE
- **Vice President:** Danielle Leyva CPE
- **Past President:** Kevin Murphy CPE
- **Secretary:** Bryon Barker
- **Treasurer:** Asoka Sellahewa CPE
- **Directors:** Daniel Luckhardt CPE; Mike Mills CPE; James Yu; Troy Thomas
- **Committees:** Tom Smithson (Meetings) Wil Beukman CPE (Newsletter)

**Chapter Newsletter Articles**

We are always looking for articles for the Orange Speel newsletter. These can be informational or technical in nature. Share a recap of a program/seminar attended, estimating tips, articles on ethics, or other construction/estimating related items. The deadline for submittal is the Friday following our membership meeting. Any arriving after that will be considered for the next month. Items can be sent to Wil Beukman at wbeukman@gmail.com.

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**Upcoming Programs in 2020:**

**June 10:** Virtual Zoom meeting: - David and Jenna Zech from Pacific Plumbing

**September 9:** TBD
2021 ESTIMATORS’ SUMMIT
SAN ANTONIO
SAVE THE DATE
AUGUST 25 - AUGUST 28